

NEW BCOM LIST OF UNITS (EFFECTIVE MAY 2018)

YEAR ONE		
TRIMESTER ONE		
Unit code	Unit name	Prerequisites
CUU 1001	Health Awareness & Life Skills	
CUU 1002	Information Literacy	
ICT 1101	Introduction to Information Systems	
ACC 1101	Introduction to Accounting I	
BAM 1101	Business Studies	
BAM 1102	Principles of Management	
MAT 1102	Management Mathematics I	
TRIMESTER TWO		
BAM 1204	Business Law I	
BAM 1205	Development Studies and Ethics	
ACC 1202	Introduction to Accounting II	ACC 1101
ECO 1201	Introduction to Microeconomics	
MKT 1101	Principles of Marketing	
MAT 1203	Management Mathematics II	MAT 1102
CUU 1003	Communication Skills	
TRIMESTER THREE		
ACC 1303	Introduction to Taxation	
ACC 1304	Intermediate Accounting I	ACC 1202
FIN 1301	Business Finance	
STA 1305	Business Statistics I	
ECO 1302	Introduction to Macroeconomics	
HRM 1302	Introduction to Human Resource Management	
YEAR TWO		
TRIMESTER ONE		
ICT 2104	E-Commerce	
ACC 2101	Introduction to Cost Accounting	
FIN 2101	Insurance and Risk Management	
HRM 2101	Organizational Behaviour	
STA 2101	Business Statistics II	STA 1305
FIN 2102	Financial Management	
TRIMESTER TWO		
BAM 2201	Total Quality Management	
BAM 2202	Company Law	BAM 1204
BAM 2204	Strategic Management	
BAM 2205	Project Management	
ICT 2203	Computer Application Software	
BAM 2206	Career Management	
TRIMESTER THREE		
ENT 2306	Entrepreneurship and Small Business Mgt	
BAM 2313	International Relations	
BAM 2314	International Business Strategy	
Accounting Specialization units		

ACC 2302	Introduction to Management Accounting	ACC 2101
ACC 2303	Intermediate Accounting II	ACC 1304
ACC 2304	Auditing I	ACC 1202
Finance Specialization units		
FIN 2303	Financial Modelling and Forecasting	STA 2101
FIN 2304	Financial Statement Analysis	ACC 1202
FIN 2305	International Finance	
Marketing Specialization units		
MKT 2307	Public Relations	CUU 1003
MKT 2308	Marketing Communication	MKT 1101
MKT 2309	Marketing Research	MKT 1101
Human Resource Management Specialization units		
HRM 2309	Compensation and Reward Management	HRM 1302
HRM 2310	Industrial Safety and Health	
HRM 2311	Training and Development	BAM 1102
Entrepreneurship Specialization units		
ENT 2301	Ideation	
ENT 2302	Introduction to Entrepreneurship	
ENT 2303	Creativity and Innovation	
YEAR THREE		
TRIMESTER ONE		
Accounting Option Specialization units		
ACC 3101	Advanced Accounting I	ACC 1202
ACC 3102	Auditing II	ACC 2304
ACC 3103	Advanced Taxation	ACC 1303
ACC 3104	Financial Accounting Theory	
CFU 3103	Research Methodology	STA 2101
ACC 3105	Advanced Management Accounting	ACC 2302
Finance Option Specialization units		
FIN 3102	Monetary Theory and Policy	
FIN 3103	Portfolio and Investment Analysis	FIN 2101
MAT 2101	Operations Research	MAT 1203
ACC 3103	Advanced Taxation	ACC 1303
FIN 3104	Development Finance	FIN 1301
CFU 3100	Research Methodology	STA 2101
Marketing Option Specialization units		
MKT 3101	International Marketing	MKT 1101
MKT 3102	Business to Business marketing	MKT 1101
MKT 3103	Sales Management	BAM 1102
MKT 3104	Consumer Behaviour	
CFU 3100	Research Methodology	STA 2101
MKT 3105	E-Marketing	
Human Resource Management Option Specialization units		

HRM 3106	Counselling in the Work Place	BAM 2206
HRM 3118	Labour Laws & Economics	
HRM 3108	Human Resource Planning	HRM 1302
HRM 3123	Strategic Human Resource Management	
CFU 3100	Research Methodology	STA 2101
HRM 3119	Human Resource Information Systems	
Entrepreneurship Option Specialization units		
ENT 3100	New Venture Development	
ENT 3101	Enterprise Culture and Climate	
ENT 3102	Social Entrepreneurship	
ENT 3103	Entrepreneurial Market Research	
ENT 3104	MSMEs and Economic Development	
CFU 3100	Research Methodology	STA 2101
TRIMESTER TWO		
Accounting Option Specialization units		
ACC 3207	Advanced Accounting II	ACC 3101
ACC 3208	Computer Auditing & Accounting Information Systems	
ACC 3209	Auditing and Investigation Theory	ACC 3103
CFU 3204	Research Project - 2 units	
Electives (choose one)		
ACC 3210	Specialised Accounting Techniques	ACC 3101
ACC 3211	Advanced Cost Accounting	ACC 2101
Finance Management Option Specialization units		
FIN 3206	Issues in Financial Management	
FIN 3207	Financial Institutions and Markets	
CFU 3204	Research Project - 2 units	
STA 3101	Introduction to Econometrics	STA 2101
Electives (choose one)		
FIN 3208	Financial Risk Management	
FIN 3209	Public Sector Finance	FIN 3104
Marketing Management Option Specialization units		
MKT 3212	Marketing Channels	MKT 1101
MKT 3217	Marketing Management	MKT 1101
MKT 3214	Service Marketing	
CFU 3204	Research Project - 2 units	
Electives (choose one)		
MKT 3218	Brand Management	
MKT 3216	Retail Marketing and Merchandising	MKT 2308
Human Resource Management Option Specialization units		
HRM 3205	Industrial Psychology	
HRM 3221	Global HRM	

HRM 3215	Performance Based Management	HRM 2309
CFU 3204	Research Project - 2 units	
Electives (choose one)		
HRM 3211	Employee Relations	
HRM 3217	Leadership and Team Building	
Entrepreneurship Option Specialization units		
ENT 3200	Business Plan Development	
ENT 3201	Business Development	
ENT 3202	Enterprise Consultancy	
ENT 3203	Enterprise Ethics	
Electives (choose two)		
ENT 3204	Corporate Social Responsibility	
ENT 3205	Global Entrepreneurship	
ENT 3206	Intellectual Property	
FIN 3210	Enterprise Risk Management	
TRIMESTER THREE		
CFU 3301	Industrial Attachment (8 weeks)	